



Whether it's teaching America to build, fix, clean, chisel or paint its way to dream spaces, our easy-to-understand guides, how-to's, and videos on topics ranging from lawn care to home maintenance, continue Bob Vila's iconic legacy of education and empowerment.

We provide
tried, true and
trustworthy advice
to homeowners
of all stages

### Reaching Homeowners At scale



Renovators



First-Time Homeowners



Passionate DIYers



Gardening Enthusiasts

Our high search traffic means qualified audiences with demonstrated intent

3.5M UNIQUE MONTHLY SITE VISITORS
2:55 AVERAGE TIME SPENT
1.7M SOCIAL FOLLOWERS
225K EMAIL SUBSCRIBERS
35-54 AGE RANGE
48/50% MALE/FEMALE SPLIT
\$113K AVERAGE HOUSEHOLD INCOME

### **Bob Vila users are** passionate about home improvement, garden and DIY solutions.

Do It Yourself 299 Index

Home and Garden 223 Index

Landscaping 382 Index

Remodeling & Construction 265 Index

Quantcast, 2024

# Tremendous Purchasing Power

### \$53 million

In gross merchandise value in consumer purchases from Bobvila.com in 2024

Top BV Shopping Categories	GMV
Tools & Materials	\$12.5M+
Lawn & Garden	\$6.8M+
Kitchen & Bath	\$3.3M+
Furniture & Decor	\$3.25M+
Cleaning & Organizing	\$3.19M+
Heating & Cooling	\$2.45M+
Home Tech & Power	\$2M+
Appliances	\$1.99M+
Outdoor Living	\$1.33M+
Safety & Security	\$670K+
Paint	\$663K+



Landscaping

How Much Does a Railroad Tie Retaining Wall Cost to Build? (2024 Guide)

By Josephine Nesbit



Lawn & Garden

The 7 Most Effective Muskrat Removal Methods —And When to Call a Pro

By <u>Meghan Wentland</u>



DIY

The 8 Best Small Chainsaws, Tested and Reviewed

By Tom Scalisi, Mark Wolfe

### Brand expertise.

Audience trust.

User engagement.

Campaign results.

### What Users Say

of internal survey respondents say BobVila.com is an objective, trustworthy, credible source for home advice

75% credit the brand as being their **go-to source** when in need of home improvement and repair advice

say, "BobVila.com helps me learn about **new products** and services that I am unfamiliar with."

### What Users Do

of internal survey respondents **visited the website** of a company mentioned in an article or advertisement

**25%** went to a store/dealer mentioned in an article or advertisement

**26%** bought a product or service recommended by BobVila.com

### Advice & How To



BobVila.com educates and empowers readers throughout the entire journey of homeownership, from buying and selling to remodeling and repair.

### Ideas & Inspiration



Discover practical and beautiful new possibilities for your home and outdoor space, no matter your project budget, personal style, or DIY skill level.

### **Product Reviews**



Rigorously researched product and service reviews empower Bob Vila readers to make confident, well-informed purchasing decisions for their homes.

### History & Innovation



Follow the latest trends in sustainable building and smart home technology, while indulging your passion for historic homes and fine craftsmanship.

#### **NEW YEAR, NEW SKILLS**

Resolutions and fresh starts in January offer the perfect backdrop for teaching new skills starting with the basics: master your craft starting with the tools themselves.

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#### FOR THE LOVE OF PAINT

Fight off cabin fever this month and get DIY, design, and color inspiration to transform spaces big and small through the power of paint.

Feb

#### **SPRING INTO DIY**

Get a fresh start on do-it-yourself home improvement with new tips, tricks, and ideas for project prep, garden planning, spring cleaning and more.

Mar

### REAL DEAL CURB APPEAL

Set sights on your home exterior with this month's focus on roofing, siding, hardscaping, and front yard enhancement.

Apr

### MVP: MOST VALUABLE PROJECTS

Celebrate National Home
Improvement Month with ideas
ranging from fast fixes to big DIY
projects. Plus, Home Improvement
Heroes returns to
recognize the pros.

### YOUR OWN GREAT OUTDOORS

Move more of the day onto your decked-out deck or perked-up patio. Cultivate a lush, green lawn. And don't let pesky pests prevent your enjoyment outdoors!

#### **ENERGY EFFICIENCY**

As temperatures rise and energy bills spike, we'll analyze many aspects of home energy efficiency and highlight the most actionable ways to save.

Jul

### PREPARED FOR ANYTHING

From home security to storm prep, our guides will help get the home ready for whatever life throws at you.

Aug

### TOOL OF THE YEAR AWARDS

Our second annual awards series recognizes and celebrates the very best new tools and solutions for do-it-yourself homeowners.

Sep

### OLD HOUSE APPRECIATION

History and heritage take the spotlight this month, with service features for the people who actually own old homes—and those who enjoy their charm from afar.

Oct

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#### **GUEST READY**

In time for the holidays, we'll put our focus on low-lift, high-impact ways to spruce up the parts of your home that get the most traffic from guests: kitchens, dining rooms, and bedrooms.

Nov

#### **BEST OF BOB VILA**

We take a look back at the most notable news, projects, products, and services featured in coverage throughout the year.

Dec



### Partnership Opportunities

A full suite of creative offerings that channel Bob Vila's signature voice and look via its stable of editorial contributors, designers, and photographers.

### **Branded Content**

Branded content for client's owned and operated channels, access to the signature Bob Vila voice from endemic contributors.

### Social & Email

Position your brand and amplify your messaging to loyal and engaged Bob Vila followers and subscribers across all channels.

### **Lead Generation**

Target and convert intent-based visitors to BobVila.com through through lead generation ad units in contextual environments.

#### **Video Production**

From snackable to cinematic, the brand can produce video assets for all platforms to reach your audience and help achieve your goals.

### Audience + Intent Based Targeting

Reach your precise audience through segmented audience and intent-based targeting based on demo, location, online behavior and more.

### Data & Analytics

Measure and analyze how customers respond to or interact with your brand and marketing campaigns.



### Branded Content + Video

Together with your brand, we'll produce meaningful and authentic custom content to reach and engage your target audience.

Content can range from written to video content as well as articles written by Bob Vila, video integrations with Bob, voiceover video opportunities and in-person events.

Custom content | Impressions guaranteed
Optional custom photo shoot | Pricing varies
Banner ad adjacency content | 100% SOV
Amplification | Social, email, homepage
Measurable results | Full reporting



### Lead Generation

Generate qualified leads for your brand with custom lead generation solutions from Bob Vila. Meet readers as they search for tried, true and trustworthy advice about renovation projects, how-tos and more.

#### **LEAD GENERATION WIDGET**

Custom ad-served widget built for your brand, inserted into contextually relevant editorial content with a click out to your 0&0. Contextual categories available include Kitchens, Bathrooms, Lawn & Garden, Painting & more.

#### PRODUCT SPOTLIGHT

Put your brand front and center in custom content spotlighting your product or services. Includes widgets and links pointing directly to your target landing page and robust promotional support across all Bob Vila channels.

#### sûnday + bob vila

#### DIY Lawn Care. Simplified.

Sunday's lawn care products take the guesswork out of achieving a green and thriving lawn. Create a Smart Lawn Plan that's tailored to your yard's unique conditions and needs, or choose one of Sunday's other top-tier lawn care, plant, pest control, or gardening products for a happy and healthy yard.

**START GROWING** 

#### Sûnday + bob vila

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#### START GROWING

#### Fertilizing new grass is important to help a new lawn establish strong roots.

First, it's important to fertilize new lawns whether they are started from seed or sod. While new grass seeds may germinate with Just water and sunlight, this isn't enough to establish a healthy lawn. Most soil Lacks some nutrients, and fertilizer for new grass will give the grass the food it needs to grow fast and establish deep roots. The deeper the roots, the more drought-tolerant and hardy the grass will be overall. Falling to fertilize a new lawn can result in a weak lawn that's more



# Social & Email

Multi-channel alignment with Bob Vila promotes your brand messaging to 1.9 million engaged followers and subscribers.

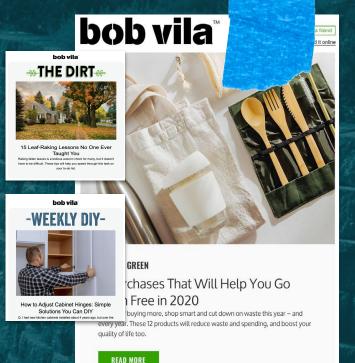
#### **EMAIL**

Leverage sponsorship, banners, native content and custom-themed opportunities across a suite of newsletter experiences tailored to our most popular reader interest segments.

Monthly Must Do's | Home Maintenance Weekend DIY Club | Easy Project Ideas The Dirt | Lawn & Garden The Good Stuff | Shopping & Deals Clean Sweep | Cleaning & Organizing

#### SOCIAL

Reach users when and where they are looking for ideas, inspiration and nitty-gritty know-how.



# Audience & Intent Based Targeting

Leverage our deep understanding of the Bob Vila reader to pinpoint individuals who are passionate about home improvement, home decor, and everything in between. With contextual category targeting, your brand seamlessly integrates into relevant editorial content, delivering a personalized and immersive experience to audiences seeking inspiration, guidance, reliable services and quality products.

Our platform empowers you to tailor your message based on a variety of characteristics:

- Demo
- Geo
- Behavioral
- Interest & Affinity groups



# Data, Analytics & Consumer Insights

Develop a deeper understanding of how Bob Vila's audience engages with your brand and marketing campaigns through meaningful data, insights and research solutions. From campaign reporting and first-party reader surveys to third-party custom research studies that measure consumer feedback, awareness, perceptions and intent, we use data to continuously optimize marketing programs and drive success against our partners' most important KPIs.

- Subscriber Surveys
- Trend Reports
- Market Research
- Editorial Focus Groups
- A/B Testing

- Brand Lift Studies
- Content Analysis
- Foot Traffic Analysis
- Brand Perception

### bob vila



#### ear Reader

As a dedicated and valued member of our community, you have been selected to participate in our latest partner survey. The survey should take no more than 10 minutes of your time and of course, any information you provide will be kept strictly confidential and used only for statistical analysis.

At the end of the survey you may enter for the chance to win a \$100 Visa Gift Card.

Should you have any questions while completing the survey, please contact  $\underline{surveys@harveyresearch.com}.$ 

Thank you for your time and consideration!

TAKE THE SURVE

